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Cash Basis

**Wisconsin Arborists Association**  
**Condensed Profit & Loss Budget vs. Actual**  
January through December 2009

	<u>Jan - Dec 09</u>	<u>Budget</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4000 · Awards/Nominations/Scholarships	3,000.00	4,027.00
4100 · Board of Director	510.00	500.00
4200 · Certification Income	8,652.00	6,000.00
4400 · Editorial Income	6,090.55	13,100.00
4500 · Exhibitor Income	8,540.00	8,050.00
4600 · Membership Income	28,067.00	29,000.00
4700 · Program Income	102,600.98	124,850.00
<b>Total Income</b>	157,460.53	185,527.00
<b>Expense</b>		
6100 · Arbor Day	299.50	320.00
6120 · Awards/Nominations/Scholarship	2,316.10	3,975.00
6140 · Board of Directors	16,605.88	15,670.00
6160 · Certification	206.27	950.00
6200 · Editorial	16,694.49	25,404.00
6220 · Exhibitor Expense	3,640.97	3,955.00
6240 · Financial Costs	4,745.48	5,175.00
6280 · Legislative	75.00	150.00
6300 · Membership	4,076.28	4,350.00
6330 · Program Expense	87,809.76	100,405.00
6360 · Publicity	465.16	1,325.00
6400 · Paid staff expense	0.00	19,050.00
<b>Total Expense</b>	136,934.89	180,729.00
<b>Net Ordinary Income</b>	20,525.64	4,798.00
<b>Other Income/Expense</b>		
<b>Other Income</b>		
7000 · Investment Income	0.00	35.00
7010 · realized/unrealized gain/loss	0.00	0.00
8100 · Tree Fund Income	4,662.00	5,650.00
<b>Total Other Income</b>	4,662.00	5,685.00
<b>Other Expense</b>		
9100 · Tree Fund	11,506.01	1,350.00
<b>Total Other Expense</b>	11,506.01	1,350.00
<b>Net Other Income</b>	-6,844.01	4,335.00
<b>Net Income</b>	<u><u>13,681.63</u></u>	<u><u>9,133.00</u></u>